Exhibit M

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Page 1
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               UNITED STATES DISTRICT COURT
                                                                                       APPEARANCES
               EASTERN DISTRICT OF NEW YORK
                                                                               For the Plaintiffs
                                                                         3
                                                                                 POMERANTZ LLP
       LEVY HUEBNER, on behalf ) Case No
                                                                                 BY: JAYNE A GOLDSTEIN, ESQ [TELEPHONIC]
                                                                         4
       of himself and all other ) 1 14-cv-06046-BMC
                                                                                 1792 Bell Tower Lane
       similarly situated
                                                                         5
                                                                                 Suite 203
                                                                                 Weston, Florida 33326
       customers,
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                                                                                 954 315 3454
                                                                                 jagoldstein@pomlaw com
              Plaintiff,
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                                                                                 POMERANTZ LLP
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                                                                                 BY: PERRY GATTEGNO, ESQ [TELEPHONIC]
       MIDLAND CREDIT MANAGEMENT, )
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       INC, and MIDLAND FUNDING)
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                                                                                 Chicago, IL 60603
       LLC,
                        )
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                                                                                 Direct: (312) 881-4859
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              Defendants )
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                                                                         14
                                                                               For the Defendants:
                                                                                 MARSHALL DENNEHEY WARNER COLEMAN AND GOGGIN, PC
           TELEPHONIC 30(b)(6) DEPOSITION OF MIDLAND
                                                                                 BY: ANDREW M SCHWARTZ, ESQ [TELEPHONIC]
                Witness JACQUELINE ROSS
                                                                        16
                                                                                 and MATTHEW B JOHNSON, ESQ [TELEPHONIC]
                  Pages 1 - 50
                                                                                 2000 Market Street, 24th Floor
                 San Diego, California
                                                                        17
                                                                                 Philadelphia, Pennsylvania 19103
                                                                                 215 575 2765
                Friday, January 8, 2016
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                                                                                 amschwartz@mdwcg com
                                                                                 MIDLAND CREDIT MANAGEMENT
                                                                        20
                                                                                 BY: ANDREW E ASCH, ESQ
                                                                        21
                                                                                 3111 Camino del Rio North
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       Reported by KARLA MEYER BAEZ
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                                                                                 San Diego, California 92108
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               RPR-CRR, CSR No 4506
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              Job No. 178390
                                                                        24
       HUDSON REPORTING & VIDEO
                                                     1-800-310-1769
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                                                                                                                                Page 4
               UNITED STATES DISTRICT COURT
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                                                                                           SAN DIEGO CALIFORNIA
 2
              EASTERN DISTRICT OF NEW YORK
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                                                                                       FRIDAY, JANUARY 8, 2016; 1:16 P M
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                                                                                             ANGELIQUE ROSS
       LEVY HUEBNER, on behalf ) Case No
 5
       of himself and all other ) 1 14-cv-06046-BMC
                                                                          5
                                                                                    having been first duly sworn by the Certified
       similarly situated
                                                                          6
                                                                                     Shorthand Reporter, testified as follows:
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       customers,
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              Plaintiff
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                                                                                      MR SCHWARTZ: Andrew Schwartz Do you want me
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                                                                                 to -- in order to keep the flow of the deposition going
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                                                                         10
                                                                                 smoothly -- we're on the record; correct?
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       MIDLAND CREDIT MANAGEMENT, )
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                                                                                      THE REPORTER: Yes
       INC, and MIDLAND FUNDING)
                                                                         12
                                                                                      MR SCHWARTZ: I want to make sure -- I want to
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                        )
                                                                         13
                                                                                 put on the order with respect to this deposition I
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              Defendants )
                                                                         14
                                                                                 just want to read some language in, so that if I object
                                                                         15
                                                                                 and instruct my client, the deponent, not to answer, it
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                                                                                 will be based on the order of the court
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                                                                                      And the order of the court with respect to this
            TELEPHONIC 30(B)(6) DEPOSITION OF MIDLAND
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                                                                         18
                                                                                 second deposition is the deposition -- I'm going to read
       CREDIT MANGEMENT, INC and MIDLAND FUNDING LLC, by
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                                                                         19
                                                                                 from the order Plaintiff may take a further 90-minute
17
       JACQUELINE ROSS, the witness, taken on behalf of the
                                                                         20
18
                                                                                 deposition of the Defendant's Rule 30(b)(6) witness,
       Plaintiffs, at 501 West Broadway, Suite 800, San Diego,
19
       California, commencing 1 16 p m and ending 2 45 p m,
                                                                         21
                                                                                 limited solely to the additional documents produced
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       on Friday, January 8, 2016, before Karla Meyer Baez,
                                                                         22
                                                                                 under one above
21
       RPR-CRR, Certified Shorthand Reporter No 4506
                                                                         23
                                                                                      And then if I go to one, it is the documents
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23
                                                                         24
                                                                                 that were produced were the spreadsheets with the code
2.4
                                                                         25
                                                                                 040 folks and with the code 261 folks
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1 (Pages 1 to 4)

Page 13 Page 15 1 1 Q. Would you please describe what criteria was Q. And because Exhibit S is Midland 305 and we 2 used? 2 stated previously that Midland 305 to 4707 are the Bates 3 3 A. The between the dates of October 11th, 2013, numbers for Exhibit Q, is it correct that this is the 4 4 and October 15th, 2014, there is one list that first page of Exhibit Q? 5 identified accounts where a 050 was placed on the A. I'm sorry, you said it was 305 I'm sorry, 6 6 account, and the other list is a list of accounts where 305 through what page? 7 7 O. 4707? a warning code 261 was placed on the account. Between 8 8 A. For Q? Yes. 9 9 Q. And on those dates between October 11th, 2013, Q. Okay. And, again I'm repeating 10 and October 15, 2014, what date was identified in the 10 Plaintiffs' Exhibit Q were the accounts coded 050; 11 11 data? I'm going to give you an example so you correct? 12 understand the question. 12 A. Correct. 13 Was that a date when you first obtained the 13 Q. So Plaintiffs' Exhibit S, like Sam, is the 14 14 account? first page of a call log produced having the coding of 15 A. I'm not sure I understand the question. 15 050; correct? 16 16 A. Yes, I believe so. Q. Okay. You identified a log, a list that 17 identified all of the 050s; that's correct? 17 Q. What does the 050 signify? What does that mean 18 18 19 Q. And you said it was between the date of October 19 A. That means there was a verbal dispute 20 11th, 2013, and October 15th, 2014; is that correct? 20 documented on the account. 21 21 A. Correct. Q. 050 would only be for verbal disputes as 22 22 O. What date in the customer or consumer's file opposed to written disputes? 23 does that relate to? 23 A. Correct. 24 A. That relates to the date that that code was 24 Q. Going across the top of Plaintiffs' Exhibit S, 25 25 placed on the account. I note that the first column is the account number; is Page 14 Page 16 1 1 Q. Okay. Did anyone else assist Mr. Peterson in that correct? 2 2 preparing Exhibits Q and R? A. That's correct. 3 A. I'm sorry, there was a little bit of static at 3 Q. And the account number, is that Midland's 4 the beginning of that question. Can you repeat it, account number? 5 5 please? MR. SCHWARTZ: Objection as to form. 6 Q. Did anyone assist Mr. Peterson in preparing 6 BY MS. GOLDSTEIN: 7 Exhibits Q and R? 7 Q. Whose account number is it? 8 8 A. No. A. Midland's account number. 9 Q. Do you know if Mr. Peterson prepared Exhibits Q 9 Q. And the next column marks the first dispute 10 10 and R, then, himself, only himself? date; is that correct? 11 11 A. That's correct. 12 12 MS. GOLDSTEIN: Will the court reporter please Q. And the next column is the consumer's address; 13 mark Midland's 305 Plaintiffs' Exhibit S. 13 is that correct? 14 (Deposition Exhibit S was marked for 14 A. That's correct. 15 1.5 identification) Q. And the fourth column is the consumer's phone 16 (Discussion off the record re marking exhibits) 16 number: is that correct?

Q. We can go back on the record for now. We're

18 19 handing you what's been marked as Plaintiffs' Exhibit S.

20 A. Okay.

Q. Have you seen this document before?

22 A. Yes.

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23 Q. Can you tell me what that is, Exhibit S is?

A. It's looks like part of the list that was

2.5 provided for one of those warning codes.

BY MS. GOLDSTEIN:

4 (Pages 13 to 16)

Q. And the last column is the consumer's name; is

Q. Now, looking at Plaintiffs' Exhibit S, on the

Q. If Mr. Character verbally disputed his account

and later said, oh, I'm going to pay you now, would his

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A. That's correct.

A. That's correct.

A. Correct.

first one it's H S ; correct?

that correct?

Page 17 Page 19 1 1 name still appear on this log? Q. Did you examine Exhibit Q to see if 2 2 Mr. Huebner's name was anywhere on that log? A. Yes. 3 Q. So this log would encompass is it correct to 3 A. I did. 4 4 state that this log would encompass anyone who was ever Q. And was it? 5 5 marked in that time period as 050? A. No. 6 6 A. Yes. Q. So Mr. Huebner's name was nowhere on Exhibit Q; 7 7 Q. And would it also be correct that every person is that correct? 8 8 on Exhibit Q is it correct that every person on A. Correct. 9 9 Exhibit Q would have an entry for the first dispute Q. If Mr. Huebner's account was ever marked as 10 10 050, would his name appear on Exhibit Q? 11 11 A. If it was marked with a 050 between that date A. Yes. They should. 12 Q. Who decided that the account, first dispute, 12 range 13 address, phone numbers, and customer's name would be 13 O. Yes. 14 14 used to make up the list on Plaintiffs' Q? it would. A. 15 15 A. Can you repeat the beginning part of that Q. That's the question. I'm sorry. I can 16 16 question? rephrase it so it's clear. 17 Q. Who decided that the information on Exhibit Q, 17 If Mr. Huebner's account was marked 050 between 18 18 the account, the first dispute date, the address, phone the date range October 13th, 2013, through October 15th, 19 numbers and consumer's name would be put on Exhibit Q? 19 2014, would his name appear on Exhibit Q? 20 A. That was decided in conversation with our 20 21 21 O. So is it correct to state Mr. Huebner's account attornevs 22 22 Q. Did you have any input in deciding which of was not marked as 050 between the dates October 11th, 23 23 those things would be included? 2013, and October 15th, 2014? 24 24 A. Yes. A. I was part of the conversation. I don't I 25 2.5 don't know that I had direct input. MS. GOLDSTEIN: Court reporter, please mark Page 18 Page 20 1 Q. Plaintiffs' Exhibit S, could you tell me if 1 Exhibit T, like Tom, and that would be Midland 4708. 2 2 they are in special order? (Deposition Exhibit T was marked for 3 3 identification) A. I believe they are in numerical order by 4 4 account number. BY MS. GOLDSTEIN: 5 Q. Have you seen this document before, Ms. Ross? 5 Q. And looking at the first dispute column, where 6 6 was that information obtained from? A. Yes. 7 A. It was obtained from our system known as 7 Q. Can you identify this document? 8 8 iSeries. A. This is part of the listing of accounts where a 9 9 Q. And looking at the phone numbers, do you know 261 warning code was added during the period of time of 10 10 where Midland obtained those phone numbers? October 11th, 2013, to October 15th, 2014. 11 A. From the same system. 11 Q. And would it be correct to say that this is the 12 12 Q. Are the phone numbers obtained from the system first page of Exhibit R? 13 13 A. Yes. I believe so. provided by the consumer or some other third party? 14 MR. SCHWARTZ: Objection as to form. 14 Q. You just said a 261 warning code. Could you 15 15 explain to me what a 261 warning code is? You can answer 16 16 A. It could be a mix of both. Some may be A. A 261 warning code is a refusal to pay. 17 17 provided Q. And once again look at the top of Exhibit T, 18 18 and the first column is accounts; is that correct? BY MS. GOLDSTEIN: 19 Q. Could you explain how it could be a mix of 19 A. Yes. 20 20 both? Q. The second column first dispute; is that 21 A. Some may be provided by the consumer. Others 21 correct? 22 22 may be provided by a third party, such as an issuer. 23 23 Q. Is the issuer the same as the entity that held Q. And the third column is the address; is that 24 the initial disputed debt? 24 correct? 25 25 A. Yes. A. Yes.

Page 21 Page 23 1 Q. The fourth column is the phone number; is that 1 Q. Thank you. Looking at Exhibit T, I want you to 2 correct? 2 look at the first two accounts. One is 265 and the 3 3 A. Yes. next one is 369. 4 Q. The fifth column is the consumer's name; is Do you see those? 5 5 that correct? A. Yes. 6 A. Yes. 6 Q. And is it correct that there are approximately 7 7 O. For the record, for both Exhibit R and Exhibit 104 accounts separate from each other? 8 8 T, T being the first page of Exhibit R, the columns 9 9 account, first dispute, address, phone numbers, and Q. And then considering those two accounts, the 10 consumer name, those were chosen by counsel; is that 10 first dispute on the first one was November 26, 2013? 11 11 MR. SCHWARTZ: Hold on. I'm going to put an 12 12 A. You're asking I'm sorry, I didn't quite objection in because I think that the first dispute 13 13 understand that question. heading is a misnomer. There is no dispute on the 261, 14 14 Q. I'm asking if those columns, the types of but I'm not going to testify; so ... 15 columns, account number, first dispute, address, phone 15 MS. GOLDSTEIN: Please don't. 16 16 number, and consumer if those were chosen by counsel. MR. SCHWARTZ: Objection to form, because 17 MR. SCHWARTZ: I'm going to object. I'm going 17 you're mischaracterizing. 18 to object on privilege grounds. 18 MS. GOLDSTEIN: Well, I'm not 19 MS. GOLDSTEIN: Well, I'm not asking what was 19 mischaracterizing. I'm reading what it says directly 20 20 from the exhibit that you produced and you prepared. said. I'm just ask if counsel determined that. I'm not 21 21 asking for the communication. MR. SCHWARTZ: Okay. We'll get to it. 22 MR. SCHWARTZ: But you're asking 22 MS. GOLDSTEIN: Okay. 23 MS. GOLDSTEIN: I'm asking a yes or no, did 23 Q. The first dispute noted as November 26, 2013, 24 24 and then 104 accounts later the same person, who was counsel. That's not a communication. 25 MR. SCHWARTZ: I'll put the objection on the 25 coded as 261, their dispute was notated as March 15th, Page 22 Page 24 1 record. You can ask and she can answer, but I don't 1 2014: is that correct? 2 2 waive privilege. A. I don't think I understood the question. I'm 3 MS. GOLDSTEIN: Okay. 3 sorry, I got lost somewhere. 4 4 Q. Were those columns decided by counsel? Q. Let's look back at Exhibit T. 5 5 I don't know if "decided" is the right word, A. Okay. 6 6 but it was a conversation that included counsel. Q. The first account is 265, and that's the 7 BY MS. GOLDSTEIN: 7 first dispute. The next column says first dispute 8 8 Q. Okay. Thank you. The term warning code, are November 26, 2013, to be accurate 26-NOV-13. 9 9 all of the codes considered warning codes, or is only And the second column corresponding with 10 10 261 considered a warning code? account 369 is 15-MAR-14. 11 A. I'm not sure what you mean by all the codes. 11 Do you see where I'm discussing now, Ms. Ross? 12 12 Q. There's other codes as well, 050, 033, 026. A. Yes, I do. 13 13 A. Okay. Q. Okay. And you told me -- you testified a 14 14 little while ago that the accounts were in order of the Q. Are they all considered warning codes? 1.5 A. Yes. 15 way the accounts were, and so account 369 is 16 Q. Now, in producing Exhibits Q and R, would there approximately 104 accounts later than ■ 265, and my 17 17 be people listed on Plaintiffs' Exhibit Q and also question is could you explain why the dispute date would 18 18 be so different on those two accounts. listed on Plaintiffs' Exhibit R? 19 A. There could be. If they had both codes, they 19 MR. SCHWARTZ: Objection as to form.

6 (Pages 21 to 24)

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O. It's correct to say that a person could be

Q. I'm sorry, I didn't hear your response?

coded 050 and 261; is that correct?

A. That's correct.

That's correct.

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You can answer.

A. It just means that -- the labeling, it does say

first dispute, but a 261 is not actually a dispute code.

It just means that the first line for 265,

consumer D Ham had a 261 added on her account in

November of 2013, whereas L didn't have a

Page 25 Page 27 1 1 261 added until March of 2014. I don't I don't A. Correct. 2 2 think I mean the order of the accounts is Q. And the date that corresponds to what was 3 3 number doesn't coincide directly with what I think titled as first dispute is 11 OCT 13; is that correct? 4 4 you're getting at about the space in time. A. Correct. 5 5 BY MS. GOLDSTEIN: Q. And is it your testimony that that date, 6 October 11th, 2013, is the date that Midland notated a 6 Q. Okay. Thank you. So it's your testimony that 7 261 code warning code on Mr. Huebner's account? 7 it was the date that it was coded as a 261 that would 8 8 appear on this log as first dispute; is that correct? 9 9 Q. Where did Midland obtain that information? A. Yes. 10 MR. SCHWARTZ: Objection to form. Sorry, guys. 10 A. I'm not sure I understand the question. Where 11 11 Okay. It's my fault. did we obtain what information? 12 12 A. This yeah, this log is the date that the O. That this 261 was coded on October the 11th. 13 code was added to that particular account. 13 2013. 14 14 BY MS. GOLDSTEIN: A. From our system iSeries. 15 Q. We spoke a little bit ago about some people 15 Q. Just put that to the side for a second, please. 16 might be coded 050 and 261. 16 And off the record one minute, please. 17 If there was such a person, would this log show 17 (Discussion off the record) 18 18 a different date of first dispute than the log of 050 on (Deposition Exhibit V was marked for 19 the same person? 19 identification) 20 20 BY MS. GOLDSTEIN: A. I'm not sure I understood that. Can you repeat 21 21 Q. Could you take a look at for the record, let that? 22 22 Q. Okay. Sure. Let me go back. So some people me identify Exhibit V, like Victor. That would be 23 you said have a coding of 050 as being disputed and 23 Midland 002 to Midland 005. If you'd look at that 24 their second column would be the date of their first 24 document and tell me when you've finished reviewing it. 25 2.5 dispute; is that correct? A. Did you say it went to Midland 005? Page 26 Page 28 1 1 O. Yes. A. Correct. 2 2 Q. And if that same person also had a coding of A. This one only goes to 004. 3 261, would their second column be the same as their date 3 Q. 4. Sorry, I misspoke. 4 of first dispute if they were on the 050 log, or would A. Okay. 5 5 Q. Yes. Three pages. that have a different date when it was marked 261? 6 A. It would have the date that it was marked 261. 6 A. Okay. 7 So if it was marked 261 on a date different, it would 7 Q. Have you seen this document before? 8 8 show different dates for that first column or I'm A. Yes. 9 9 Q. What is this document? sorry for that date column. 10 10 MS. GOLDSTEIN: I would like to mark Exhibit U, These are account notes. 11 which would be Midland 13146. 11 Q. And so looking at Midland 003, about one third 12 12 (Deposition Exhibit U was marked for down on the page corresponding with 10 11 2013, what do 13 13 identification) these notes signify? 14 BY MS. GOLDSTEIN: 14 A. Those notes signify an account manager that 15 Q. Would you take a look at that, Ms. Ross, 15 documented the account on that day. 16 16 please. Q. Is there anywhere to signify on that date that 17 17 A. Yes. the consumer, Mr. Huebner, refused to pay? 18 18 Q. Have you seen this document before? A. Can you repeat the question? 19 19 Q. Is there anything on those notes to indicate 20 20 that on that date, 10 11 2013, Mr. Huebner refused to Q. If you go down through Exhibit U about 21 three quarters of the way down, account number 21 22 22 8559659948. You see that? A. No. That's not captured in the documentation,

but the AM may have added that code to move the account

Q. I'm sorry, I didn't hear what you said. Could

out of their basically their work list.

A. Yes.

correct?

Q. And there is Mr. Huebner's name; is that

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Page 29

you repeat that or could the court reporter read it

A. The AM or account manager can also add that warning code, may have added that warning code to move this account out of their direct workable accounts, basically to move it out of his list of accounts he was working.

Q. Where is that notated?

A. It's not.

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Q. So how would it be notated as refusal to pay without a communication from Mr. Huebner?

A. As I mentioned, sometimes the account manager may use that code to move the account because the 261 code will actually move the account out of their workable queue and if they are not able to reach the party they are trying to contact.

Q. Well, how do they know that it's the refusal to pay and not someone deceased or in jail or just not answering?

A. Well, they would in order to mark it with jail or deceased, they typically would have been told that by someone. It's a little bit different. The 261 actually will move the account out of their queue, so they may add it for that reason.

Q. Well, how would I know by examining Exhibit R

Page 31

1 BY MS. GOLDSTEIN:

Q. V like Victor.

A. I'm sorry, can you repeat that question?

Q. How can you tell from Exhibit V that that's the reason that Mr. Huebner's account was marked as 261 on October 11th, 2013?

A. I don't know that you can tell directly from Exhibit V. It's just my experience because there when I look at the previous notations, that person hadn't it doesn't look like they actually reached Mr. Huebner, and that code was added.

Q. Isn't it correct on Exhibit V that on October17th, 2013, Mr. Huebner called to dispute the debt?

A. Yes.

Q. And was at that time was Mr. Huebner's account marked 050 to dispute the debt?

A. No, it wasn't. It was marked with a 289, because in the course of that conversation the representative determined that they would close the account and stop any further collection activity. So the 289 is used instead of a 050, because that's the end of that kind of dispute route.

It's being closed. So it's a code maybe beyond a 050. In the process it's the next step beyond, so there was no need to mark it with a 050 in between

Page 30

which people were moved just to be out of a queue and marked as 261 and which people were refusing to pay?

A. I don't know that you could easily identify that. Those are it's a list of accounts that had a 261 on them.

Q. So your previous testimony was that a log on 261 were all people who refused to pay. Is that still your testimony?

MR. SCHWARTZ: I object. I think that's a mischaracterization. She said that's what the code stands for.

Go ahead.

A. Yeah, that might my testimony was that the 261 is what the code stands for, and that list is a list of the accounts where that code was added, but you asked me what the 261, you know, said basically.

(Brief interruption, telephone ringing)

18 BY MS. GOLDSTEIN:

Q. Well, how can you discern from Exhibit V that that was the reason that that was coded that way?

MR. SCHWARTZ: Objection as to form. Are you talking about Huebner's account or

MS. GOLDSTEIN: Yes. Yes, his account.
 MR. SCHWARTZ: I'm sorry, did you say Exhibit

Z, as in zebra, or V as in Victor?

Page 32

there

Q. Is it Midland's policy to mark it as 289 and not 050 if the customer tells them they are disputing the debt?

MR. SCHWARTZ: Objection as to form. You can answer.

A. That doesn't apply in every situation. If the in the course of that conversation it's from our standpoint going to resolution or being closed, then you would use a you could use a 289 to signify that it's resolved or, you know, the dispute is or the account is being closed at that point.

13 BY MS. GOLDSTEIN:

Q. Isn't it correct that it's Midland's policy for New York residents if they verbally dispute the debt to always mark their account as 050?

A. No, not if the account is being closed.
 MS. GOLDSTEIN: I'm going to mark as Plaintiffs' W Midland 291 to Midland 303.
 (Deposition Exhibit W was marked for

(Deposition Exhibit W was marked for identification)

MR. SCHWARTZ: Before you go any further, I'd like to track that down. 291. I'm getting there. 291 to 293. I'm going to object.

MS. GOLDSTEIN: 303.

3 (Pages 29 to 32)

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MR. SCHWARTZ: Yeah, I'm going to instruct her not to answer that. It goes beyond for the objection I raised originally, that goes way beyond the scope of the judge's order, so I'm going to instruct her not to answer any questions that relate to these documents.

You already had the opportunity. She's already testified. So I'm instructing her not to answer.

Do you acknowledge?

MS. GOLDSTEIN: Do you take your attorney's instruction?

MR. SCHWARTZ: I do.

12 MS. GOLDSTEIN: Okay. We're still going to

13 mark that as an exhibit.

THE REPORTER: It's been marked.

15 MS. GOLDSTEIN: Thank you. Can we take a 16 five minute break?

17 MR. SCHWARTZ: Sure. Let's put everybody on 18

hold.

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MS. GOLDSTEIN: Right.

MR. SCHWARTZ: That's fine.

21 MS. GOLDSTEIN: Thank you. We'll come

back I have 5:20 Eastern. We'll come back at 5:25.

MR. SCHWARTZ: Everybody put it on mute,

24 please, including the reporter's phone.

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Page 36

A. Yes.

Q. How about 261? Would there be any kind of information to the customer support person to help identify when to code that 261?

A. There Yes. They may use that code when, you know, a consumer tells them they are not going to pay, they can't pay and, you know, there is not going to be a way to resolve the account, they don't they are not planning on paying. That code can be used to mark the account, and then it would actually move the account out of that collector's workable account queue.

Q. But they would still place a code of 261; is

A. I'm sorry, I didn't understand that question.

Q. You said it would be marked out of that person's queue.

A. Yes. By using

Q. Would it go to a different code?

A. No. The code wouldn't change. The queue, which is just a location within our system, that would change; but the code would remain.

Q. So once a person is coded either 050, 261, or anything, those codes would remain on in your system on their sheet; is that correct?

MR. SCHWARTZ: Objection as to form.

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1 (Recess was taken from 2:19 until 2:24 p.m.) 2 BY MS. GOLDSTEIN:

3 Q. Ms. Ross, is there any set criteria to 4 determine whether a person should be marked as 050 or 5 261?

A. What do you mean by "criteria"?

Q. Is there any policy to give guidance to the customer representative to determine how to mark either 250 or 261?

MR. SCHWARTZ: Objection as to form.

You can answer if you can.

A. For 050 there is information provided to help the representatives understand disputes and to understand verbal disputes so they'll know when to mark it with the 050.

BY MS. GOLDSTEIN:

Q. Can you explain to me an example of some of that information?

A. If a consumer stated that the account was fraudulent or that they had paid it already or they just disputed it wasn't theirs, those would be things identified as a dispute. Those are some examples of a verbal dispute.

O. How about if the consumer says "I dispute the debt"? Would that be marked 050?

You can answer.

A. They generally that's true, although there are situations where, for example, if a consumer says they are no longer disputing, and they, you know, give very clear very clear dialogue they are no longer disputing and they want to pay on the account where the 050 would be removed, but the information would be documented on the account that that's what they wanted to have happen, or some people may not want it to report on their credit report as disputed, so they will ask us to remove the dispute from their account, and that would be a reason to remove it.

13 BY MS. GOLDSTEIN:

Q. Did you finish? I'm sorry, I cut you off.

A. I was just saying that would be a reason to remove it, but only on their request.

Q. And there's people that would actually tell you not to report to the credit agency that they are not disputing the charge?

MR. SCHWARTZ: Objection as to form.

A. Yes, there are. Usually not right away, you know. It's usually not in the same conversation, but they may decide at a later date and time they are no longer disputing.

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Page 37 Page 39 1 1 BY MS. GOLDSTEIN: verbally disputed and it was coded as a dispute. Is 2 Q. So I think about an hour ago when we began I 2 that an accurate statement for the time period? 3 asked you about Exhibit Q and whether if someone changed 3 4 their mind they would still have been listed on Exhibit 4 Q. Okay. And Mr. Huebner's name I believe you 5 5 testified that the Plaintiff's name was not on this 6 6 Is that still your testimony? particular spreadsheet; is that right? 7 7 A. Yes. That's correct. A Yes it is 8 8 MS. GOLDSTEIN: Okay. I have no further Q. Why not? 9 9 questions. A. During the conversation where he disputed, by 10 MR. SCHWARTZ: Yeah, I have a couple questions. 10 the end of that conversation the representative had 11 11 I have a couple questions. determined they would close the account, so they added 12 **EXAMINATION** 12 the 289 warning code, which indicated that that account 13 BY MR. SCHWARTZ: 13 was being closed. 14 14 Q. The question is when you testified to -- you It's a more, I guess, final indicator of what's 15 15 mark it -- I believe it was a 289 code, just for happening on the account; and so that code would be 16 clarity, you said it closes out the case. I believe 16 used, not a 050. 17 that's what your testimony was; is that correct, it 17 Q. And so as you again, looking back at this 18 18 closes the account? Is that accurate? first page I guess it's Exhibit S the first page 19 A Yes It closes the account 19 of this dispute code 050 spreadsheet okay? Let me 2.0 Q. What does that mean? 20 know you're looking at it. 21 21 A. That means that the account is no longer A. I am. 22 22 available for collection activity, and it also will Q. Okay. Would anybody who is a 289, a deletion 23 ensure we send information to remove that account from 23 code would any person on that list would they 24 24 the credit reporting. appear in this spreadsheet? 25 Q. So just to make sure I'm clear, when you enter 25 A. They would not unless for some reason someone Page 38 Page 40 1 that 289, it's a deletion code? Is that how would 1 had added the other code as well. The 289 code is a 2 2 you quantify it? separate would be a separate list. 3 A. Yes, I would say it's a deletion code. 3 Q. Okay. Turn your attention to Exhibit T, which 4 4 Q. Okay. So are you aware of any way I don't is the first page of it's the refusal to pay 5 spreadsheet. Tell me when you're there. 5 know if this goes beyond your knowledge. Do you know of 6 6 any way you can dispute a deleted account? A. I'm there. 7 MS. GOLDSTEIN: Objection. Form. 7 Q. And I am not. 8 8 BY MR. SCHWARTZ: Okay. So you see at the top there are these 9 9 Q. You can answer. categories. We talked about this before. There's the 10 10 first header says account. The second header is where I A. No. I are you referring to from the credit 11 report? 11 want you to pay attention. 12 12 Q. Correct. It says first dispute, and it's got dates 13 13 A. Oh, no, because you wouldn't see it to dispute underneath it. Okay? Let me ask you this question 14 14 while you're looking at that: Is the 261 code a dispute 15 15 Q. Okay. So let's go back to, I think it was, code? 16 16 Exhibit R. Is R the 050 one? A. No, it is not. 17 17 Q. So if you put 261 on an account, would that MS. GOLDSTEIN: Q. 18 MR. SCHWARTZ: Q. I'm sorry. 18 indicate that a consumer disputed the account? 19 Q. Let's go back to Q. Well, we can actually 19 A. No, it would not. 20 go I guess it was S was 305; right? That's the 20 Q. And it wouldn't mark a credit report as 21 document we were looking at? 21 disputed?

10 (Pages 37 to 40)

A. Because it's not a dispute code. You would use

a different code if the consumer was disputing.

A. Yes.

Q. Bear with me a second. I got to get that.

Okay. So these are so this is the just

to make sure I understand, this is a list of people who

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A. No, it would not.

Q. Why not?

Page 41 Page 43 1 1 Q. So if a person then said I just to make sure Q. Okay. If you look at the first account we 2 2 talked about this a little bit. It says November I understand, I'll give you an example. If I said "I'm 3 3 unemployed, I can't pay this," you'd enter a 261 code, 13th no, I'm sorry November 26, 2013? 4 A. Yes. 4 refusal to pay; is that accurate? 5 5 A. Yes. Q. Is that a first dispute? 6 6 A. No. Q. If I said to you "I can't pay it because I 7 7 don't think I owe this," how would that be marked? Q. What is it? Sorry, I didn't mean to cut you 8 8 A. If they said they didn't think they owed it, off. 9 9 What is it? then likely there would be a probably a follow up 10 question to determine what they meant by that, but that 10 A. It's the date that that warning code 261 was 11 11 added. It's first dispute is it's just a sounds more like a dispute, so that would be a 050. 12 12 Q. So in what instance would it be marked with the mislabeling of the header of the column. I mean it 13 refusal to pay code, the 261 code, and the 050 code? 13 probably would be better if it just said date or date 14 14 Give me an example. warning code was added. 15 15 A. Let's say that we provided something to the Q. So I want to make sure that we're looking at 16 consumer after dispute. The dispute code would still 16 Exhibit T. Looking down that entire column, is your 17 remain because it will remain as long as they are 17 answer consistent 18 18 disputing. And we may then ask them for additional A. Yes. 19 information and they refuse to further try to resolve 19 that okay. 20 20 A. Because T is 2 their dispute and they just say, well, I'm not going to sorry. 21 21 send anything and I'm not going to pay this either. O. Go ahead. 22 22 Then you may see both codes on the account. A. T is the 261 list, and that would be the date 23 Q. Even if both codes are on even if somebody 23 that that warning code was added, which is not a dispute 24 24 had done that, it would still be marked as disputed? code. 25 25 A. Yes, as long as the if the consumer is still Q. And so throughout the entire I guess with Page 44 Page 42 1 1 disputing, we don't take those codes off unless they the Q, R it's R. The entire document you don't have 2 2 specifically tell us to remove the dispute. in front of you, I believe, but will be the entire 3 3 spreadsheet for code 261 refusal to pay Q. Mr. Huebner appears on the spreadsheet K I'm 4 sorry on Q, which is the full spreadsheet or I spreadsheet would your testimony remain consistent that 5 5 that date under the column first dispute is in fact the believe no. We marked it as U; is that correct? 6 6 A. U, yes. date when the code 261 is entered? 7 Q. On U Mr. Huebner appears on the refusal to pay 7 A. That's correct. 8 8 261 spreadsheet; is that correct? MR. SCHWARTZ: Okay. I don't think I have any 9 9 A. That's correct. further. Let me just make sure. 10 10 Q. Does that give looking at that, does that MS. GOLDSTEIN: I have a couple of follow up if 11 indicate that he disputed his debt based on just the 11 vou don't have more. 12 12 MR. SCHWARTZ: Go ahead. I'm done. spreadsheet? I'm not talking about the account list. 13 13 FURTHER EXAMINATION A. No. 14 Q. So just to be clear, code 261 is entirely 14 BY MS. GOLDSTEIN: 15 15

independent of a dispute code?

A. Correct.

Q. Okay. Now, going back to the to Exhibit T at the top it has certain labels, account and first dispute.

20 Do you see that?

21 A. Yes.

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Q. Okay. Now, notwithstanding the fact it says first dispute, those are the same categories that are in Exhibit S?

25 A. Yes.

Q. You testified that 289 closes the account; is that correct? A. That's correct. Q. And then is the customer's or consumer's file which you've maintained on your computer would that account be marked closed? A. Yes. If you mean would it look closed from Q. Yes. Would it be marked closed when the

date that the 289 code was put in?

A. That's not exactly how it looks in our system;

but, yes, you could tell that the date that the 289 was

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